

Annual Flagship Mega Event

# GLOBAL NRI BUSINESS SUMMIT

Integration of Entrepreneurs for Better Business Partnership  
and

GLOBAL ENTREPRENEURS EXCELLENCE AWARDS

11<sup>th</sup> - 12<sup>th</sup> January 2016 | Mumbai, India



Organised by



MAHARASHTRA INDUSTRIAL AND  
ECONOMIC DEVELOPMENT ASSOCIATION

Principal Partner



NRI BUSINESS SUPPORT CENTRE

Co-organiser



INDIA INTERNATIONAL TRADE CENTRE  
(Investment & Trade Promotion Organisation)

Co-organiser



SMALL & MEDIUM BUSINESS  
DEVELOPMENT CHAMBER OF INDIA

Supported by



WORLD SME  
TRADE CENTRE

Supported by



Supported by



SME EXPORT  
PROMOTION COUNCIL

Supported by



Government of Gujarat

Supported by



INDIA - JAPAN  
SME BUSINESS COUNCIL

Supported by



Supported by



SME BUSINESS  
MANAGEMENT INSTITUTE

Supported by



INDIA - UK  
SME BUSINESS COUNCIL

Supported by



SME IMPORTERS  
ASSOCIATION OF INDIA

Event Managed by



Macro Events  
and Exhibitions Pvt. Ltd.

## PREAMBLE

Indian economy in the 21st century includes all the major factors contributing to rapid all round growth - the strength of intellectual inputs, the unbridled spirit of entrepreneurship and above all the quest for knowledge. India's private sector, characterized by its dynamic and competitive nature has been a key driver for the economic growth witnessed by India in recent times and has been a major driver for attracting foreign investments in the country.

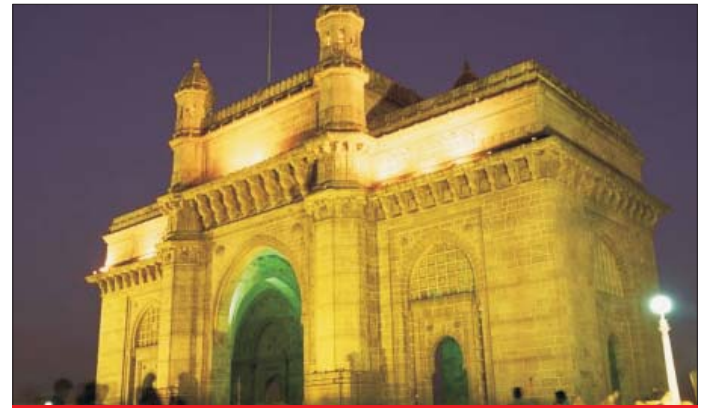
India has continually attracted the largest quantum of investments from its Diaspora. India has now become an open potential market in various growth sectors like Infrastructure, Power, Hospitality, Education and other manufacturing and service sectors. NRI and PIO Businessmen are looking for business opportunities in their home town and also started exploiting opportunities in other parts of India.

However, due to inadequate information and linkages with Global Indian businesses community, we have not been able to fully exploit the available emerging business opportunities.

## ABOUT THE SUMMIT

This Summit aims to bring together the NRI Business Community across the globe to enhance connectivity with local entrepreneurs and SMEs to identify new business opportunities in Manufacturing, Infrastructure, Power, Health Care, Hospitality, Tourism, Knowledge Based Industry and Service Sector.

This Summit has been conceptualized and initiated by Mr. Chandrakant Salunkhe, President, India International Trade Centre and SME Chamber of India for providing opportunities for Global Indian and Local Entrepreneurs to develop business connections.



## WHY THIS SUMMIT?

To provide a platform to promote Indian Entrepreneurs / SMEs through NRIs and PIOs in various countries to establish and develop contacts for identifying various opportunities in Exports, Investment, Joint Ventures, Collaborations, New Technology, Marketing, Distributorship, Promotion, Business Alliances and other services.

The Summit comes at an opportune time when the NRIs are being allowed to invest in India through 'Qualified Foreign Investors Route'. It will focus on Business & Entrepreneurship climate of India, challenges and opportunities in India, latest technology trends, policies & procedures for investing in India. This will provide platform for interaction and exchange of strategic information concerning the upcoming trends in various growth sectors of India to the NRIs, overseas companies, export houses, NRI investors and overseas Indian Business communities.

## TOPICS TO BE COVERED

- Growth Story of Indian Economy & Industry
- Business Opportunities – Power, Infrastructure and Realty Sectors
- India's Capital Market – Opportunity for Investment
- Partnership between Global and Local Entrepreneurs
- Interactive session with Industrialists, Policy Makers and Investors
- Promoting Indian Emerging Enterprises in International Market
- Joint Ventures and Technology Transfer Opportunities
- Emerging Opportunities in Food Processing Industry
- Private Equity and Venture Capital Funding Opportunities
- Outbound Investment Opportunities and Advantages
- Investment and Business Opportunities in Services Sector
- New Manufacturing Policy – Opportunities and advantages
- Strengthening Entrepreneurs for Better Growth – Role of Government Agencies
- Technology, Innovation and Invention – Success Stories
- Advantages and Benefits through Free Trade Agreements
- Delhi-Mumbai Industrial Corridor – New arena for investments
- Double Tax Avoidance Agreements – Impacts and Benefits
- Investment Opportunities, Profitability and Viability of Destinations for NRIs
- Opportunities for Public Private Partnerships (PPP)
- Strategy and initiative for the promotion of Young Entrepreneurs



Sectoral Seminars on Investment opportunities in Health Care, Tourism, SMEs and Education.

# PROGRAM

## Monday, 11th January 2016

### 09.00 hrs to 18.00 hrs

- Grand Inaugural Ceremony
- Chief Guest Address
- Keynote Addresses
- Luncheon Keynote Address
- Panel Discussions
- Interactive Sessions
- Session - Corporate Heads & Investors

### 19.00 to 23.00 hrs

- Networking Cocktails
- Special Keynote Address
- Global Indian Business Excellence Awards
- Launching of "NRI Business Directory"
- Gala Dinner & Cultural program

## Tuesday, 12th January 2016

### 09.00 hrs to 13.00 hrs

- Business Opportunity Presentations by Delegates ( Pre-registration)
- Sectoral Sessions
- Business Tie-ups
- One to One Meetings
- Interaction with various agencies
- Signing of MoUs of Business Cooperation
- Announcement of next NRI Business Summit
- Networking Lunch

## BENEFITS TO THE PARTICIPANTS

- Networking with Local and Global Entrepreneurs and SMEs
- Interaction with business tycoons
- Identify strategic business partners and associates in India and other countries
- Explore new business ideas and models
- Understanding best business practices & opportunities in India
- Interaction with Policy Makers, Managing Directors & CEOs of reputed Companies
- Understanding of various investment options & routes in India
- Understanding of various policies, schemes & incentives for NRIs
- Identify Indian companies for business promotions

## ASSISTANCE & SUPPORT SERVICES FOR GLOBAL INDIANS

- Connectivity and Business Matchmaking
- Investment, Finance, PE and VC
- Identify distributors, suppliers, agents, marketing
- Setting up of new Manufacturing units in India and other countries
- Identify business opportunities, partners and associates
- Technology Transfer, Joint Ventures
- Identify contract manufacturers in India
- Liaison with Government Departments & Agencies
- Source quality products, machinery, equipments and hi-tech products
- Financial, Market, Business and Investment Advisory Services
- Taxation & Regulatory Advisory Services
- Promotion, Branding and Development
- Market Survey and Research on various products and services
- Compliance of Procedures and Formalities
- Arrange study tours & visits to factories / industrial plants in India
- Assistance to represent and participate in exhibitions, trade fairs

## WHO CAN PARTICIPATE?

- NRIs / PIOs - Businessmen and Investors
- Entrepreneurs from large, medium & small industries
- NRI Associations and Organizations
- Investors, Bankers, Investment Bankers
- Chairman / Managing Director / CEOs / Directors
- CFOs / COOs / Financial Heads
- Representatives of Multinational Companies
- Investment, Legal and Technology Consultants
- Venture Capitalists and HNIs
- Marketing, Promotion and Branding Experts
- Foreign Industrial Heads
- Fund Managers
- Investment Board Officials
- Technocrats and Professionals
- Young and Women Entrepreneurs

## NRI BUSINESS DIRECTORY

**India International Trade Centre (IITC-INDIA)** is bringing out a Directory of NRIs and PIO Entrepreneurs and Businessmen from various countries from the fields of Manufacturing Industry, Small and Medium Industry, International Trade, Finance, Investment, Aviation, Technology, Education, Entertainment, Hospitality, Tourism, ICT, Bio-Technology, Logistics, Healthcare, Pharmaceuticals, Infrastructure, Power, Research, Law Firms, Trading, Consultancy, Service and other allied sectors.



## ABOUT ORGANISERS

**NRI BUSINESS SUPPORT CENTRE (NBSC)** is initiated by India International Trade Centre (IITC-INDIA), Small & Medium Business Development Chamber of India (SME Chamber of India), Maharashtra Industrial and Economic Development Association (MIEDA), Packaging Industry Association of India (PIAI), SME Technology Development Council, Industrial and SME Research Centre of India (ISRC) and Indian SME Knowledge Forum.

This Centre will connect Global Indian Entrepreneurs (NRI / PIO) with local businesses to establish business contacts to promote business ideas, investment, innovations, new technology and other business initiatives in India as well as other countries. Indian entrepreneurs and SMEs will also have the advantage of connectivity with Global Indian Entrepreneurs to enter their regions to start or to enhance business activities, export promotion, setting up industry, identifying business partners, distributorship, marketing, branding and promotion as well as to connect with non-Indian businessmen from various sectors. The Global Indians will also assist Indian Entrepreneurs to obtain innovative products, new technology, latest machines, equipments and other high grade support services for manufacturing high quality products for international market. The Centre will also provide support to NRIs for identifying business opportunities in other countries.

The Centre will act as “**Single Point Contact Support Centre**” for all kinds of business needs of NRIs and PIOs and Indian Entrepreneurs. For more information log on to [www.nribusinesscentre.com](http://www.nribusinesscentre.com)

**INDIA INTERNATIONAL TRADE CENTRE (IITC-INDIA)** is an International Trade and Investment Promotion organisation functioning for the last 20 years. IITC-INDIA supports Indian and Overseas Entrepreneurs to establish connectivity and assists for business growth, acquire advanced technology, technology transfer, joint ventures, contract manufacturing tie-ups, international collaborations, merger and acquisitions, business alliances and setting up industry. IITC-INDIA regularly organises International Conferences, Exhibitions, Trade Fairs and interactive sessions. The activities of IITC-INDIA are supported by Government of India and Government of Maharashtra. For more information log on to [www.iitcindia.com](http://www.iitcindia.com)

**MAHARASHTRA INDUSTRIAL AND ECONOMIC DEVELOPMENT ASSOCIATION (MIEDA)** functions towards industrial and economic development of the State. MIEDA also put efforts for creating business environment in Maharashtra for attracting more investment in Industry, infrastructure, food processing industry, power, water transport, tourism, education and sports. MIEDA also carries out surveys and research in various sectors on important aspects. For more information log on to [www.mieda.in](http://www.mieda.in)

**SMALL AND MEDIUM BUSINESS DEVELOPMENT CHAMBER OF INDIA (SME CHAMBER OF INDIA)**, a leading national level organisation, working exclusively for the inclusive growth of Indian SMEs and Entrepreneurs and support them for “**Go Global**” to identify emerging business opportunities. The Chamber provides support to identify investment partners, export promotion, capacity building, technology upgradation, contract manufacturing opportunities, PE/VC funds and other business alliances. For more information log on to [www.smechamberofindia.com](http://www.smechamberofindia.com)

### CONTACT

**For Co-ordination  
(Dignitaries & Speakers)**

**Ms. Saakshi Kulkarni**  
Director

**For Sponsorship and  
Speaking Opportunity**

**Mr. S. Maheshkumar**  
Director

**For Registration  
and Membership**

**Ms. Madhuri Khanwalkar**  
Dy Secretary General

### ORGANISERS CONTACTS



**MAHARASHTRA INDUSTRIAL AND  
ECONOMIC DEVELOPMENT ASSOCIATION**



**NRI BUSINESS SUPPORT CENTRE**



**INDIA INTERNATIONAL TRADE CENTRE**  
(Investment & Trade Promotion Organisation)



**SMALL & MEDIUM BUSINESS  
DEVELOPMENT CHAMBER OF INDIA**

Tel: +91 – 22 – 6150 9800 / 6667 4444 | Fax: 2825 0414

Email: [nribizcentre@vsnl.net](mailto:nribizcentre@vsnl.net) / [iitcindia@vsnl.net](mailto:iitcindia@vsnl.net) / [smechamberofindia@vsnl.net](mailto:smechamberofindia@vsnl.net)

Website: [www.mieda.in](http://www.mieda.in) / [www.nribusinesscentre.com](http://www.nribusinesscentre.com) / [www.iitcindia.com](http://www.iitcindia.com) / [www.smechamberofindia.com](http://www.smechamberofindia.com)

Registered & Head Office

3, Ground Floor, Samruddhi Venture Park, Adjoining Hotel Tunga Paradise, SEEPZ - MIDC Central Road,  
Next to Akroti Centre, Andheri (E) Mumbai - 400 093.